WLOS Asheville 110 Technology Dr Asheville, NC 28803

Innovative Advertising-Mandeville 4250 Hwy 22 Mandeville, LA 70471

Contract # 1387727

 Schedule Dates
 10/04/12-10/19/12

 Advertiser
 Jim Davis for Senate-R (42171)

Agency Innovative Advertising-Mandeville (13092)

Product POLITICAL CANDIDATE (ns) (1186)

Brand JIM DAVIS/SENATE (332616)

Salesperson HOUSE-ASHEVILLE, WLOS/WMYA (1552)

Sales Office WLOS/WMYA/ILOS/IMYA

Buyer Name Guerra, Heidi

Phone/Fax (985) 377-7167 / (985) 377-7118

CPE N

Date:

Account Types Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular Comments

Date Entered10/03/12Last Modified10/03/12Entered ByJamie Aynes

CO-OP No Headline #

Order Type Normal

Package Deal

Commission % 15.00

Net Total \$79,577.00

\$14,043.00

Sales Tax

Commission

Demo

Asheville (WLOS)
By Broadcast Month
Oct. 2012 132 \$93,620.00

Grand Total: 132 \$93,620.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr :	Sa Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / News	10/04/12-10/04/12	3	:30	4:30A- 4:59A (EST)					2	i	İ	2	\$40.00	\$80.00	Asheville (WLOS)		10/3/12
2.0	Normal Line / News	10/04/12-10/05/12	3		5A- News-News 13 Early 5am					1 1	1		2	\$200.00	\$400.00	Asheville (WLOS)		10/3/12
3.0	Normal Line / News	10/04/12-10/05/12	3	:30	8A- ABC-Good Morning America					1 1	1		2	\$600.00	\$1,200.00	Asheville (WLOS)		10/3/12
4.0	Normal Line / SPOT	10/04/12-10/05/12	3	:30	9A- Anderson					1	1	1	2	\$150.00	\$300.00	Asheville (WLOS)		10/3/12
5.0	Normal Line / News	10/04/12-10/05/12	3		11:58:41A- News-News 13 at Noon		1			1	1	-	2	\$400.00	\$800.00	Asheville (WLOS)		10/3/12
6.0	Normal Line / SPOT	10/04/12-10/05/12	3	:30	4:00:30P- Katie		1			1	1	I	2	\$175.00	\$350.00	Asheville (WLOS)		10/3/12
7.0	Normal Line / News	10/04/12-10/05/12	3		4:59P- News-News 13 First News At 5p		1			1	1	-	2	\$600.00	\$1,200.00	Asheville (WLOS)		10/3/12
8.0	Normal Line / News	10/04/12-10/05/12	3		5:28P- News-News 13 at 5:30p		1			1	1		2	\$700.00	\$1,400.00	Asheville (WLOS)		10/3/12
9.0	Normal Line / News	10/04/12-10/05/12	3	:30	5:58P- News-News 13 at 6p					1	1	İ	2	\$1,000.00	\$2,000.00	Asheville (WLOS)		10/3/12
10.0	Normal Line / SPOT	10/04/12-10/05/12	3	:30	6:58:50P- Wheel of Fortune					1	1		2	\$900.00	\$1,800.00	Asheville (WLOS)		10/3/12
11.0	Normal Line / SPOT	10/04/12-10/05/12	3	:30	7:28:30P- Jeopardy					1	1	İ	2	\$1,000.00	\$2,000.00	Asheville (WLOS)		10/3/12

CONFIRMATION CONTRAC	Τ	
Accepted-Station:	Date:	Comments:

Accepted-Agency/Advertiser:



Contract # 1387727

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Sales Office WLOS/WMYA/ILOS/IMYA

Buyer Name Guerra, Heidi

Phone/Fax (985) 377-7167 / (985) 377-7118

CPE N/

Account Types Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular Comments

Date Entered10/03/12Last Modified10/03/12Entered ByJamie Aynes

Entered By Jamie Ayr **CO-OP** No

Headline #

Order Type Normal

Package Deal

Demo

Commission % 15.00

 Commission
 \$14,043.00

 Net Total
 \$79,577.00

Sales Tax

 By Broadcast Month Oct.
 Spots
 Rate

 Oct.
 2012
 132
 \$93,620.00

 Grand Total:
 132
 \$93,620.00

Asheville (WLOS)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
12.0	Normal Line / News	10/08/12-10/12/12	3	:30	8A- ABC-Good Morning America	4	X	х	х	х	Х			4	\$600.00	\$2,400.00	Asheville (WLOS)		10/3/12
13.0	Normal Line / SPOT	10/08/12-10/12/12	3	:30	9A- Anderson	4	Х	Х	Х	Х	Х			4	\$150.00	\$600.00	Asheville (WLOS)		10/3/12
14.0	Normal Line / News	10/15/12-10/19/12	3	:30	5A- News-News 13 Early 5am	2	X	Х	Х	Х	Х			2	\$200.00	\$400.00	Asheville (WLOS)		10/3/12
15.0	Normal Line / News	10/15/12-10/19/12	3	:30	8A- ABC-Good Morning America	2	X	Х	Х	Х	Х			2	\$600.00	\$1,200.00	Asheville (WLOS)		10/3/12
16.0	Normal Line / SPOT	10/15/12-10/19/12	3	:30	9A- Anderson	2	Х	Х	Х	Х	Х			2	\$150.00	\$300.00	Asheville (WLOS)		10/3/12
17.0	Normal Line / News	10/08/12-10/12/12	3	:30	11:58:41A- News-News 13 at Noon	4	X	Х	Х	Х	Х			4	\$400.00	\$1,600.00	Asheville (WLOS)		10/3/12
18.0	Normal Line / News	10/15/12-10/19/12	3	:30	11:58:41A- News-News 13 at Noon	2	X	Х	Х	Х	Х			2	\$400.00	\$800.00	Asheville (WLOS)		10/3/12
19.0	Normal Line / SPOT	10/08/12-10/12/12	3	:30	4:00:30P- Katie	4	Х	Х	Х	Х	Х			4	\$175.00	\$700.00	Asheville (WLOS)		10/3/12
20.0	Normal Line / SPOT	10/15/12-10/19/12	3	:30	4:00:30P- Katie	2	X	Х	Х	Х	Х			2	\$175.00	\$350.00	Asheville (WLOS)		10/3/12
21.0	Normal Line / News	10/08/12-10/12/12	3	:30	4:59P- News-News 13 First News At 5p	4	Х	Х	Х	Х	Х			4	\$600.00	\$2,400.00	Asheville (WLOS)		10/3/12
22.0	Normal Line / News	10/15/12-10/19/12	3	:30	4:59P- News-News 13 First News At 5p	2	X	Х	Х	Х	Х			2	\$600.00	\$1,200.00	Asheville (WLOS)		10/3/12

CONF	IRMAT	ION	CONT	RACT
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Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:



1387727 Contract

Schedule Dates 10/04/12-10/19/12 Advertiser Jim Davis for Senate-R (42171)

Agency Innovative Advertising-Mandeville (13092)

Product POLITICAL CANDIDATE (ns) (1186) Brand JIM DAVIS/SENATE (332616)

Salesperson HOUSE-ASHEVILLE, WLOS/WMYA (1552) Sales Office

WLOS/WMYA/ILOS/IMYA Guerra, Heidi **Buyer Name**

Phone/Fax (985) 377-7167 / (985) 377-7118

CPE

Account Types Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular Comments

Date Entered 10/03/12 **Last Modified** 10/03/12 Jamie Aynes **Entered By**

CO-OP No

Headline #

Order Type Normal

Package Deal

Demo

Commission % 15.00

Commission \$14,043.00 **Net Total** \$79,577.00

Sales Tax

Asheville (WLOS) By Broadcast Month **Spots** Rate Oct. 2012 132 \$93,620.00 Grand Total: 132 \$93,620.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa S	Su	Spots	Rate	Total	Station	Comments	Entered
23.0	Normal Line / News	10/08/12-10/12/12	3	:30	5A- News-News 13 Early 5am	4	Х	Х	х	Х	х			4	\$200.00	\$800.00	Asheville (WLOS)		10/3/12
24.0	Normal Line / News	10/08/12-10/12/12	3		5:28P- News-News 13 at 5:30p	4	Х	Х	Х	Х	х			4	\$700.00	\$2,800.00	Asheville (WLOS)		10/3/12
25.0	Normal Line / News	10/15/12-10/19/12	3		5:28P- News-News 13 at 5:30p	2	Х	Х	Х	Х	х			2	\$700.00	\$1,400.00	Asheville (WLOS)		10/3/12
26.0	Normal Line / News	10/08/12-10/12/12	3	:30	5:58P- News-News 13 at 6p	4	Х	Х	Х	Х	Х			4	\$1,000.00	\$4,000.00	Asheville (WLOS)		10/3/12
27.0	Normal Line / News	10/15/12-10/19/12	3	:30	5:58P- News-News 13 at 6p	2	Х	Х	Х	Х	Х			2	\$1,000.00	\$2,000.00	Asheville (WLOS)		10/3/12
28.0	Normal Line / SPOT	10/08/12-10/12/12	3	:30	6:58:50P- Wheel of Fortune	4	Х	Х	Х	Х	Х			4	\$900.00	\$3,600.00	Asheville (WLOS)		10/3/12
29.0	Normal Line / SPOT	10/15/12-10/19/12	3	:30	6:58:50P- Wheel of Fortune	2	Х	Х	Х	Х	Х			2	\$900.00	\$1,800.00	Asheville (WLOS)		10/3/12
30.0	Normal Line / SPOT	10/08/12-10/12/12	3	:30	7:28:30P- Jeopardy	4	Х	Х	Х	Х	Х			4	\$1,000.00	\$4,000.00	Asheville (WLOS)		10/3/12
31.0	Normal Line / SPOT	10/15/12-10/19/12	3	:30	7:28:30P- Jeopardy	2	Х	Х	Х	Х	Х			2	\$1,000.00	\$2,000.00	Asheville (WLOS)		10/3/12
32.0	Normal Line / News	10/04/12-10/04/12	3		10:59:56P- News-News 13 11p Late News					2				2	\$800.00	\$1,600.00	Asheville (WLOS)		10/3/12
33.0	Normal Line / News	10/04/12-10/05/12	3	:30	11:35P- ABC-Nightline					1	1			2	\$400.00	\$800.00	Asheville (WLOS)		10/3/12

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Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:



Contract # 1387727

 Schedule Dates
 10/04/12-10/19/12

 Advertiser
 Jim Davis for Senate-R (42171)

 Agency
 Innovative Advertising-Mandeville (13092)

 Product
 POLITICAL CANDIDATE (ns) (1186)

 Brand
 JIM DAVIS/SENATE (332616)

Salesperson HOUSE-ASHEVILLE, WLOS/WMYA (1552)

Sales Office WLOS/WMYA/ILOS/IMYA

 Buyer Name
 Guerra, Heidi

 Phone/Fax
 (985) 377-7167 / (985) 377-7118

CPE N

Account Types Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular Comments

Date Entered10/03/12Last Modified10/03/12Entered ByJamie Aynes

co-op No

Headline #

Order Type Normal

Package Deal
Commission %

 Commission %
 15.00

 Commission
 \$14,043.00

Net Total \$79,577.00

Sales Tax

Demo

ASHEVING (VILOS)		
By Broadcast Month	Spots	<u>Rate</u>
Oct. 2012	132	\$93,620.00
Grand Total:	132	\$93,620.00
		. ,

Asheville (WLOS)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu W	e Th	Fr Sa	Su	Spots	Rate	Total	Station	Comments	Entered
34.0	Normal Line / Prime	10/04/12-10/04/12	3	:30	7:58P- ABC-Last Resort (Thursday)				1			1	\$1,000.00	\$1,000.00	Asheville (WLOS)		10/3/12
35.0	Normal Line / Prime	10/05/12-10/05/12	3	:30	7:58P- ABC-Shark Tank (Friday)					1		1	\$900.00	\$900.00	Asheville (WLOS)		10/3/12
36.0	Normal Line / News	10/06/12-10/06/12	3		5:58:40A- News-News 13 @ 6am Saturday					1		1	\$150.00	\$150.00	Asheville (WLOS)		10/3/12
37.0	Normal Line / News	10/06/12-10/06/12	3		6:58:20A- News-News 13 @ 7am Saturday					1		1	\$225.00	\$225.00	Asheville (WLOS)		10/3/12
38.0	Normal Line / News	10/06/12-10/06/12	3		8A- ABC-Good Morning America Saturday					1		1	\$350.00	\$350.00	Asheville (WLOS)		10/3/12
39.0	Normal Line / News	10/07/12-10/07/12	3		5:59A- News-News 13 @ 6am Sunday						1	1	\$150.00	\$150.00	Asheville (WLOS)		10/3/12
40.0	Normal Line / News	10/07/12-10/07/12	3		6:58:20A- News-News 13 @ 7am Sunday						1	1	\$225.00	\$225.00	Asheville (WLOS)		10/3/12
41.0	Normal Line / News	10/07/12-10/07/12	3		8A- ABC-Good Morning America Sunday						1	1	\$350.00	\$350.00	Asheville (WLOS)		10/3/12
42.0	Normal Line / News	10/07/12-10/07/12	3		5:58:40P- News-News 13 6p News Sunday						2	2	\$800.00	\$1,600.00	Asheville (WLOS)		10/3/12
43.0	Normal Line / SPOT	10/08/12-10/11/12	3	:30	4:30A- 4:59A (EST)		1	1 1	1			4	\$40.00	\$160.00	Asheville (WLOS)		10/3/12

CONFIRMATION CONTRA	ACT	
Accepted-Station:	Date:	Comments:

Date:

Accepted-Agency/Advertiser:



Contract # 1387727

 Schedule Dates
 10/04/12-10/19/12

 Advertiser
 Jim Davis for Senate-R (42171)

Agency Innovative Advertising-Mandeville (13092)

Product POLITICAL CANDIDATE (ns) (1186)

Brand JIM DAVIS/SENATE (332616)

Salesperson HOUSE-ASHEVILLE, WLOS/WMYA (1552)

Sales Office WLOS/WMYA/ILOS/IMYA

 Buyer Name
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CPE N

Account Types Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular Comments

 Date Entered
 10/03/12

 Last Modified
 10/03/12

 Entered By
 Jamie Aynes

CO-OP No Headline #

Demo
Order Type Normal

Package Deal

Commission % 15.00

 Commission
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 Net Total
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Sales Tax

 By Broadcast Month Oct.
 Spots 132 \$93,620.00

 Grand Total:
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Asheville (WLOS)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
44.0	Normal Line / SPOT	10/15/12-10/18/12	3	:30	4:30A- 4:59A (EST)	2	Х	Х	Х	Х				2	\$40.00	\$80.00	Asheville (WLOS)		10/3/12
45.0	Normal Line / News	10/08/12-10/11/12	3		10:59:56P- News-News 13 11p Late News	4	Х	Х	Х	Х				4	\$800.00	\$3,200.00	Asheville (WLOS)		10/3/12
46.0	Normal Line / News	10/15/12-10/18/12	3	:30	10:59:56P- News-News 13 11p Late News	2	Х	Х	Х	Х				2	\$800.00	\$1,600.00	Asheville (WLOS)		10/3/12
47.0	Normal Line / News	10/08/12-10/12/12	3	:30	11:35P- ABC-Nightline	4	Х	Х	Х	Х	Х			4	\$400.00	\$1,600.00	Asheville (WLOS)		10/3/12
48.0	Normal Line / News	10/15/12-10/19/12	3	:30	11:35P- ABC-Nightline	2	Х	Χ	Х	Х	Х			2	\$400.00	\$800.00	Asheville (WLOS)		10/3/12
49.0	Normal Line / Prime	10/11/12-10/11/12	3		9P- ABC News: Your Voice Your Vote: Vice Presidential Debate					1				1	\$4,000.00	\$4,000.00	Asheville (WLOS)		10/3/12
50.0	Normal Line / Prime Premium	10/08/12-10/08/12	3		7:58P- ABC-Dancing With The Stars (Monday)		1							1	\$4,000.00	\$4,000.00	Asheville (WLOS)		10/3/12
51.0	Normal Line / Prime Premium	10/15/12-10/15/12	3	:30	7:58P- ABC-Dancing With The Stars (Monday)		1							1	\$4,000.00	\$4,000.00	Asheville (WLOS)		10/3/12
52.0	Normal Line / Prime Premium	10/09/12-10/09/12	3		7:58P- ABC-Dancing With The Stars 2 (Tuesday)			1						1	\$4,000.00	\$4,000.00	Asheville (WLOS)		10/3/12
53.0	Normal Line / Prime Premium	10/16/12-10/16/12	3		7:58P- ABC-Dancing With The Stars 2 (Tuesday)			1						1	\$4,000.00	\$4,000.00	Asheville (WLOS)		10/3/12

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Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:



Contract # 1387727

Schedule Dates 10/04/12-10/19/12

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WLOS/WMYA/ILOS/IMYA
WLOS/WMYA/ILOS/IMYA

Buyer Name Guerra, Heidi

Phone/Fax (985) 377-7167 / (985) 377-7118

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Account Types Local/Political Candidate Agency BRD

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Billing Type Weekly/Irregular Comments

Date Entered 10/03/12 **Last Modified** 10/03/12

10/03/12 Jamie Aynes

Comments:

Date:

co-op No

Headline # Demo

Entered By

Order Type Normal

Package Deal

Commission % 15.00

 Commission
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 Net Total
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Sales Tax

Asheville (WLOS)
By Broadcast Month
Oct. 2012 132 \$93,620.00
Grand Total: 132 \$93,620.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu V	Ne Th	n Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
54.0	Normal Line / Prime	10/09/12-10/09/12	3	:30	10P- ABC-Private Practice (Tuesday)			1					1	\$2,000.00	\$2,000.00	Asheville (WLOS)		10/3/12
55.0	Normal Line / Prime	10/16/12-10/16/12	3	:30	10P- ABC-Private Practice (Tuesday)			1					1	\$2,000.00	\$2,000.00	Asheville (WLOS)		10/3/12
56.0	Normal Line / Prime	10/11/12-10/11/12	3	:30	7:58P- ABC-Last Resort (Thursday)				1				1	\$1,000.00	\$1,000.00	Asheville (WLOS)		10/3/12
57.0	Normal Line / Prime	10/12/12-10/12/12	3	:30	7:58P- ABC-Shark Tank (Friday)					1			1	\$900.00	\$900.00	Asheville (WLOS)		10/3/12
58.0	Normal Line / News	10/13/12-10/13/12	3	:30	5:58:40A- News-News 13 @ 6am Saturday						1		1	\$150.00	\$150.00	Asheville (WLOS)		10/3/12
59.0	Normal Line / News	10/13/12-10/13/12	3	:30	6:58:20A- News-News 13 @ 7am Saturday						1		1	\$225.00	\$225.00	Asheville (WLOS)		10/3/12
60.0	Normal Line / News	10/13/12-10/13/12	3	:30	8A- ABC-Good Morning America Saturday						1		1	\$350.00	\$350.00	Asheville (WLOS)		10/3/12
61.0	Normal Line / News	10/14/12-10/14/12	3	:30	5:59A- News-News 13 @ 6am Sunday							1	1	\$150.00	\$150.00	Asheville (WLOS)		10/3/12
62.0	Normal Line / News	10/14/12-10/14/12	3	:30	6:58:20A- News-News 13 @ 7am Sunday							1	1	\$225.00	\$225.00	Asheville (WLOS)		10/3/12
					CON	IFIE	RM,	ATI	ON	C	NC	TF	RAC	Т				

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:

Printed At: 09:00 AM on Tuesday, October 9 2012



Contract # 1387727

Schedule Dates 10/04/12-10/19/12
Advertiser Jim Davis for Senate-R (42171)

 Agency
 Innovative Advertising-Mandeville (13092)

 Product
 POLITICAL CANDIDATE (ns) (1186)

 Brand
 JIM DAVIS/SENATE (332616)

Sales Office HOUSE-ASHEVILLE, WLOS/WMYA (1552)
WLOS/WMYA/ILOS/IMYA
WLOS/WMYA/ILOS/IMYA

Buyer Name Guerra, Heidi

Phone/Fax (985) 377-7167 / (985) 377-7118

CPE N

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Billing Type Weekly/Irregular Comments

Date Entered10/03/12Last Modified10/03/12Entered ByJamie Aynes

CO-OP No Headline #

Demo

Order Type Normal Package Deal

Commission % 15.00

 Commission
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 Net Total
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Sales Tax

Asheville (WLOS)
By Broadcast Month
Oct. 2012
Grand Total:

132

\$93,620.00

\$93,620.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa Su	Spots	Rate	Total	Station	Comments	Entered
63.0	Normal Line / News	10/14/12-10/14/12	3		8A- ABC-Good Morning America Sunday							1	1	\$350.00	\$350.00	Asheville (WLOS)		10/3/12
64.0	Normal Line / News	10/14/12-10/14/12	3		5:59A- News-News 13 @ 6am Sunday							2	2	\$800.00	\$1,600.00	Asheville (WLOS)		10/3/12
65.0	Normal Line / Prime	10/16/12-10/16/12	3		9P- ABC News: Your Voice Your Vote: Presidential Debate			1					1	\$4,000.00	\$4,000.00	Asheville (WLOS)		10/3/12
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CONFINIVIATION CONTRA	101	
Accepted-Station:	Date:	Comments:

Accepted-Agency/Advertiser: